



# College Campus Resellers VAIO® Notebook Series Overview

SONY

Education

AR SERIES



## The premier entertainment notebook PC

Enjoy cutting-edge Blu-ray Disc technology that provides up to 50GB<sup>1</sup> of burning and storage capacity and multi-media viewing experience like you've never seen before<sup>2</sup>. Equipped with Intel® Centrino™ Duo with Intel Core™ 2 Duo processor, a brilliant WUXGA (1920 x 1200) 17" screen<sup>3</sup>, connectivity through HDMI™ output, the sleek, black AR series notebook will take your entertainment lifestyle to the next level.

BX SERIES



## Flexible mobility and productivity

The VAIO BX series professional notebook computer offers a flexible productivity solution with the quality that you've come to expect from Sony. Intel Centrino Duo technology with the Intel Core 2 Duo processor provides the processing power and extended battery life that keep you productive on the go. AdaptivePlus™ Technology incorporates flexibility, mobility, security and communications features to create the ideal professional computer.

FE SERIES



## Powerful entertainment and computing performance.

Work and play go hand-in-hand with the VAIO FE notebook, delivering cutting-edge performance and exceptional entertainment in a slim, lightweight design. With an Intel Core 2 Duo processor and a stunning 15.4" widescreen display<sup>3</sup> with XBRITE-ECO™ LCD technology, enjoy exceptional picture and sound as you take advantage of Windows® XP Media Center Edition 2005's easy-to-use interface.

FS SERIES



## Slim and light with exceptional widescreen display

The VAIO FS notebook computer is a mobile PC for A/V hobbyists looking to take their everyday essential computing and multimedia entertainment on-the-go. It features a 15.4" widescreen display<sup>3</sup> for an impressive viewing area without compromising the slim, lightweight design. Get powerful performance for your everyday essential computing needs and support your growing multimedia entertainment demands.

SZ SERIES



## High-powered mobile performance

An inspiring fusion of mobility, power and style, the VAIO SZ notebook delivers intelligent mobile design while placing a priority on usability and performance. This slim, lightweight PC measures a mere 1" thin<sup>4</sup>, with a superb 13.3" widescreen display<sup>3</sup>, integrated wireless Wide Area Network (WAN)<sup>5</sup> technology and XBRITE™ LCD technology. And with its durable magnesium casing, the VAIO SZ notebook is the portrait of sleek, contemporary style.

TX SERIES



## Lightweight design with advanced wireless flexibility

The sleek VAIO TX notebook is truly ultra-portable at 2.8 lbs<sup>6</sup> with 4 - 7.5 hours of standard battery life<sup>7</sup>, integrated 802.11 b/g wireless LAN<sup>8</sup> and DVD+R Double-Layer/DVD±RW drive<sup>9</sup>. And, with integrated wireless Wide Area Network (WAN)<sup>5</sup> technology, you can access the Cingular Wireless national EDGE network to extend your wireless coverage beyond LAN access networks and hotspots.

UX SERIES



## Designed for full-size computing in a pocket-size package

The VAIO UX micro PC is truly an achievement in ingenious design, incorporating decades of Sony experience to deliver a full-functioning PC that literally fits in your pocket. With a 4.5" wide SVGA screen<sup>3</sup>, integrated keyboard, Intel Core Solo Ultra Low Voltage CPU and Microsoft® XP operating system, as well as integrated wireless LAN<sup>10</sup>, wireless WAN<sup>6</sup>, Bluetooth® technology<sup>11</sup>, and more. Expansion is a breeze with the included port replicator.

**Footnotes:** 1. GB means one billion bytes when referring to hard drive capacity. Accessible capacity may vary. A portion of hard disk space is reserved as a recovery partition. 2. As with other optical media devices, circumstances may limit compatibility or prevent Blu-ray disc playback. VAIO computers may not support movie playback on packaged media recorded in AVC or VC1 formats at high bit rates. 3. Viewable area measured diagonally. 4. Measured at the narrowest point. 5. Subscription with Cingular Wireless required. See [sonystyle.com/cingular](http://sonystyle.com/cingular) for complete offer details, price plans, service terms and conditions and coverage map. Call 1-888-739-VAIO (8246) for service activation. 6. Non-metric weights and measures are approximate. 7. Actual battery life may vary upon usage patterns. Upper battery range tested using device for music play-back. Battery life will be shorter when using the Instant Mode features. 8. Requires 802.11b or 802.11g compatible access point. Some functionality may require Internet services which may require a fee. 9. DVD media/formats are not universally compatible. 10. Requires 802.11a or 802.11b or 802.11g compatible access point. Some functionality may require Internet services which may require a fee. 11. Interoperability among Bluetooth devices varies.



# College Campus Resellers VAIO® Notebook Featured Models

SONY

## PRICE LEADERS

## PORTABLE MODELS

Education

### VGN-FS8900PS1 Ingram PN J49827



- Intel® Pentium® M Processor 740 (1.73GHz<sup>1</sup>)
- 512MB 533MHz DDR2 Memory (512MB x 1; 2GB Max)
- 40GB<sup>2</sup> (4200rpm) PATA Hard Drive
- CD-RW / DVD-ROM Drive<sup>3</sup>
- 15.4" WXGA (1200 x 800) LCD Display<sup>4</sup> with XBRITE™ technology
- Intel® Graphics Media Accelerator 900
- 802.11b/g<sup>5</sup> 10BASE-T/100BASE-TX Fast Ethernet
- Windows® XP Professional Operating System
- 6.3 lbs.

### VGN-FS8900PS3 Ingram PN J49829



- Intel® Pentium® M Processor 740 (1.73GHz<sup>1</sup>)
- 512MB 533MHz DDR2 Memory (512MB x 1; 2GB Max)
- 80GB<sup>2</sup> (4200rpm) PATA Hard Drive
- DVD+R Double Layer / DVD±RW Drive<sup>3</sup>
- 15.4" WXGA (1200 x 800) LCD Display<sup>4</sup> with XBRITE™ technology
- Intel® Graphics Media Accelerator 900
- 802.11b/g<sup>5</sup> 10BASE-T/100BASE-TX Fast Ethernet
- Windows® XP Professional Operating System
- 6.3 lbs.

### VGN-TX750P/B Ingram PN J57894



- Intel® Pentium® M Processor 753 (1.20GHz<sup>1</sup>)
- 512MB 400MHz DDR2 Memory (512MB x 1; 1.5GB Max)
- 80GB<sup>2</sup> (4200rpm) Ultra ATA Hard Drive
- DVD+R Double Layer / DVD±RW Drive<sup>3</sup>
- 11.1" WXGA (1366 x 768) LCD Display<sup>4</sup> with XBRITE™ technology
- Intel® Graphics Media Accelerator 900
- 802.11b/g<sup>5</sup> 10BASE-T/100BASE-TX Fast Ethernet
- Integrated Wireless WAN<sup>6</sup> accessing Cingular Wireless National EDGE Network with SmartWi™ technology
- Integrated Bluetooth® Technology<sup>7</sup>
- Windows® XP Professional Operating System
- 2.76 lbs.

### VGN-SZ240Po2 Ingram PN J96250



- Intel® Core™ Duo Processor T2300 (1.66GHz<sup>1</sup>)
- 512MB 533MHz DDR2 Memory (512MB x 1; 2GB Max)
- 40GB<sup>2</sup> (5400rpm) Serial ATA Hard Drive
- CD-RW / DVD-ROM Drive<sup>3</sup>
- 13.3" WXGA (1280 x 800) LCD Display<sup>4</sup> with XBRITE™ technology
- NVIDIA® GeForce™ Go 7400 and Intel® Graphics Media Accelerator 950
- 802.11a/b/g<sup>5</sup> Intel® PRO/Wireless 3945ABG Network Connection
- Windows® XP Professional Operating System
- 4.07 lbs.

### VGN-SZ240Po6 Ingram PN J96254



- Intel® Core™ Duo Processor T2400 (1.83GHz<sup>1</sup>)
- 512MB 533MHz DDR2 Memory (512MB x 1; 2GB Max)
- 80GB<sup>2</sup> (5400rpm) Serial ATA Hard Drive
- CD-RW / DVD-ROM Drive<sup>3</sup>
- 13.3" WXGA (1280 x 800) LCD Display<sup>4</sup> with XBRITE™ technology
- NVIDIA® GeForce™ Go 7400 and Intel® Graphics Media Accelerator 950
- 802.11a/b/g<sup>5</sup> Intel® PRO/Wireless 3945ABG Network Connection
- Windows® XP Professional Operating System
- 4.07 lbs.

### VGN-SZ240Po8 Ingram PN J96256



- Intel® Core™ Duo Processor T2400 (1.83GHz<sup>1</sup>)
- 512MB 533MHz DDR2 Memory (512MB x 1; 2GB Max)
- 80GB<sup>2</sup> (5400rpm) Serial ATA Hard Drive
- CD-RW / DVD-ROM Drive<sup>3</sup>
- 13.3" WXGA (1280 x 800) LCD Display<sup>4</sup> with XBRITE™ technology
- NVIDIA® GeForce™ Go 7400 and Intel® Graphics Media Accelerator 950
- 802.11a/b/g<sup>5</sup> Intel® PRO/Wireless 3945ABG Network Connection
- Trusted Platform Module (TPM)
- Biometric Finger Print Sensor
- Windows® XP Professional Operating System
- 4.07 lbs.

**Footnotes:** 1. MHz and GHz denote microprocessor internal clock speed; other factors may affect application performance. CPU speed will be reduced under certain operating conditions. 2. GB means one billion bytes when referring to hard drive capacity. Accessible capacity may vary. 3. DVD Media/Formats are not universally compatible. 4. Viewable area measured diagonally. 5. Requires 802.11b or 802.11g compatible access point. Some functionality may require Internet services, which may require a fee. 6. Subscription with Cingular Wireless required. See [www.sony.com/cingular](http://www.sony.com/cingular) for complete offer details, price plans, service terms and conditions, and coverage map. Call 1-888-739-VAIO (8246) for service activation. 7. Interoperability among Bluetooth devices varies. Please see Web site for compatibility details. 8. Requires 802.11a, 802.11b or 802.11g compatible access point. Some functionality may require Internet services, which may require a fee.



# College Campus Resellers Sony Programs and Services

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FOR COLLEGE CAMPUS RESELLERS

## 8% Discount on All VAIO Products for CCR Customers

As part of our dedication to the college campus reseller, get an additional 8% discount on all VAIO products.

Contact Ingram Micro CCR Team for details

## 25% Discount On Select In-Store Demonstration Products

Increase exposure and drive demand with select VAIO SZ, TX600, FE or BX series notebook demos at a 25% discount.

Visit [sony.com/turniton](http://sony.com/turniton) for program details.

## VAIO BX Series Notebook SPIFF Program

Receive a \$40 SPIFF on sales of eligible VAIO BX series notebooks.

Visit [sony.com/turniton](http://sony.com/turniton) for program details.

## VAIO Price Protection and Stock Rotation

Sony offers price 5 week protection and 90 day stock rotation for all VAIO notebooks.

Contact Ingram Micro CCR Team for claim requests.

## Sony Tier 2 Tech Support

Get the support you need when you need it. The only requirement is that the VAIO product must be purchased from a distributor.

Call 888-476-6938 for support.

## Sony Authorized Servicer Program (ASP)

Give your customers unmatched support for their VAIO products with Sony's certification program.

Call 866-357-SONY or visit [sony.com/VAIOASP](http://sony.com/VAIOASP) for more information.

FOR YOUR CUSTOMERS

## Trade Up and Go Pro 2 Program

Your customers can trade in their qualifying notebook and receive \$300 by mail, or a working Dell notebook and receive \$500 by mail, when they purchase a VAIO BX Series Notebook.

Visit [sony.com/gopro2](http://sony.com/gopro2) for program details.

## 3 Year On-Site Warranty

Help your students protect their investment with a 3 year on-site warranty for VAIO notebooks. The warranty begins from the date of purchase.<sup>1</sup>

PCGA3SYLPD Ingram PN 821588

## 3 Year On-Site Accidental Damage Warranty

Accidents happen, especially for busy students. Our 3 Year on-site accidental damage warranty keeps helps keep their purchase safe. The warranty begins from the date of purchase.<sup>1</sup>

PCGA3SYLPA 3 Ingram PN 821594



# College Campus Resellers Additional Information

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SONY ONLINE RESOURCES

## Sony Business Solutions

Featuring in-depth specifications for our education products and new solution provider tools, the Sony Business Solutions website features the resources you need for you and your customers.

Visit [sony.com/BusinessSolutions](http://sony.com/BusinessSolutions) for more information

## Solution Provider Center

Get the latest solution provider and business end user programs, service and support links, and highlights on Sony's commitment to the channel.

Visit [sony.com/Business/SPCenter](http://sony.com/Business/SPCenter) for more information

## Sony eSupport

Find the latest drivers and other updates for you and your customer's Sony business products.

Visit [sony.com/PCSupport](http://sony.com/PCSupport) for more information

## VAIO Care

An innovative collection of services that supports your end user business customer's IT needs throughout the product lifecycle.

Visit [sony.com/VAIOCare](http://sony.com/VAIOCare) for more information

SONY VAIO TIPS

## Sony VAIO One-Click Restore

Restore your Sony VAIO notebook to its original configuration. On the taskbar, click the **Start** button, point to **All Programs**, then point to **VAIO Recovery** and then click the **VAIO Recovery** icon.

If there is no shortcut to for the **VAIO Recovery Wizard** in the program list, start the program from **Control Panel**.

If the operating system will not start and no other troubleshooting can be performed, a recovery of the (C:) drive can be performed by starting the computer and pressing the **F10** key.

CONTACT INFORMATION

## Sony VAIO Technical Support Through Ingram Micro

Call: 1-800-445-5066, Extension 76324

## Please contact your Ingram Micro sales representative for additional information

Call: 1-800-456-8000, extension 76776

E-mail: [ccr@ingrammicro.com](mailto:ccr@ingrammicro.com)